

#### SUN LIFE PROSPERITY WORLD INCOME FUND PRODUCT LAUNCH

**ONLINE MEDIACON** 

12 SEP 2023 | 10am





AGENDA					
1	Welcome Remarks from SLAMCI President GB Bautista				
2	Update on Global Markets by Mikko Vergara				
3	Sun Life Prosperity World Income Fund Presentation by Dino Macasaet				
4	Open Forum/Q&A				
5	Closing				

#### Market Update

#### **Michael Adrian Vergara**

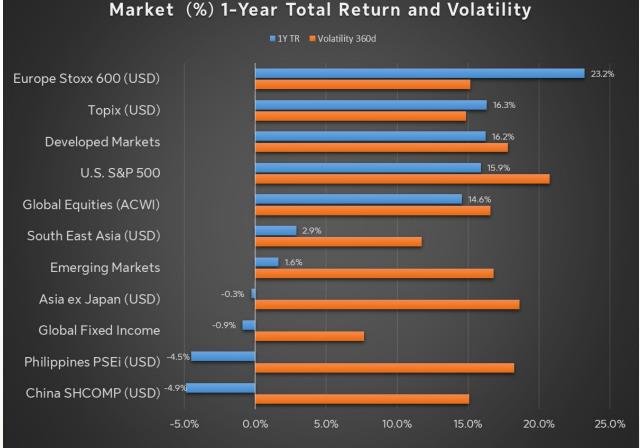
Head of Equities and **Global Funds** Sun Life Investment Management and Trust Corporation (SLIMTC)



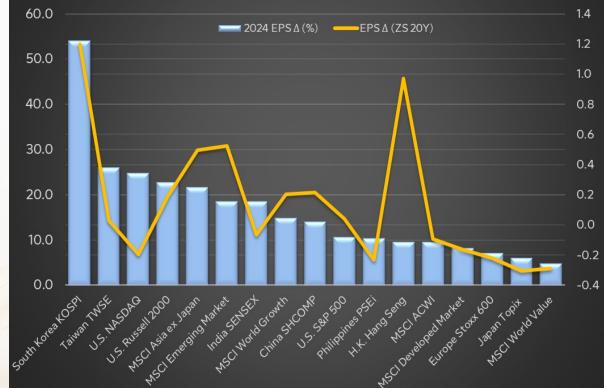
# **Broad Price and Earnings Recovery**

#### Sentiment Least Bearish since February 2022

#### Market Update



#### 2024 Est. Earnings Growth % (LHS) and Distance from Mean (RHS)





**Bloomberg Data** 

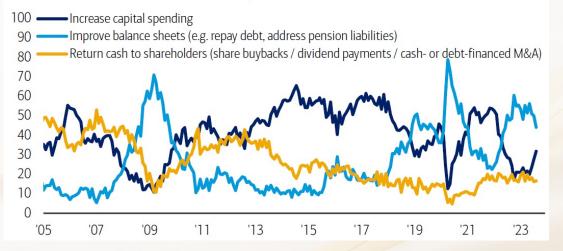
# **Turning Points to Watch**

#### Market Update



Percentile rank of FMS growth expectations + cash level + equity allocation (scaled 1-10)

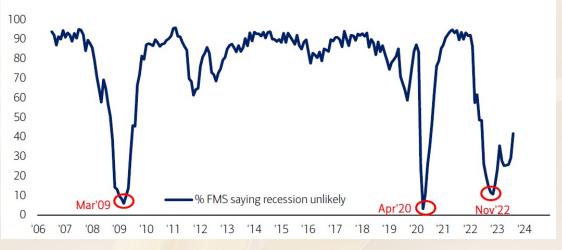
What FMS investors would most like to see companies do with cash flow



Net % expecting stronger economy vs S&P500 price change YoY (%)



% FMS investors saying a global recession is <u>unlikely</u> in next 12 months

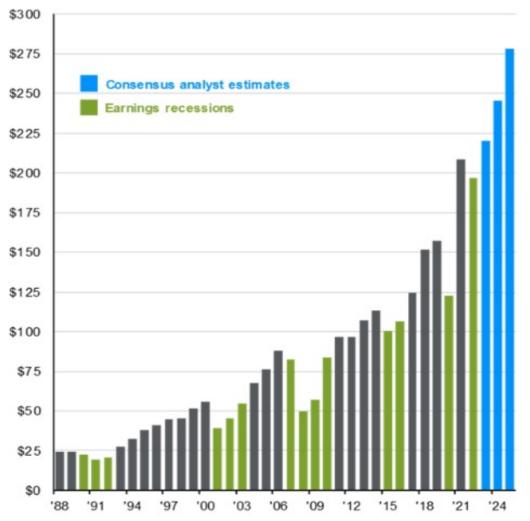


**BOFA** Securities

#### Market Update Resilient Data Supporting Soft Landing Scenario

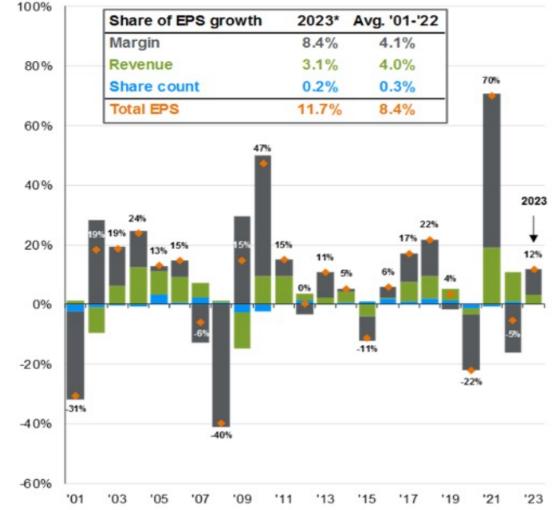
#### S&P 500 earnings per share

Index annual operating earnings, USD



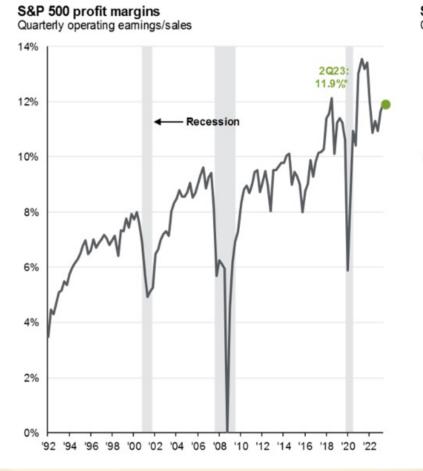
#### S&P 500 year-over-year operating EPS growth

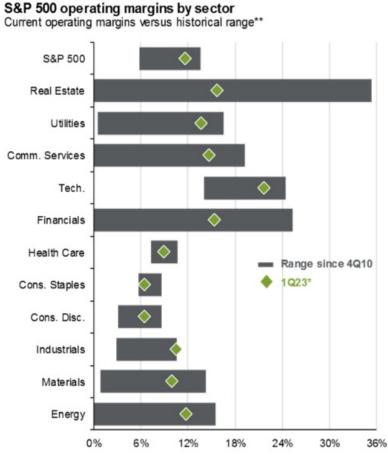
Annual growth broken into revenue, changes in profit margin & changes in share count



JP Morgan

#### Market Update Resilient Data Supporting Soft Landing Scenario



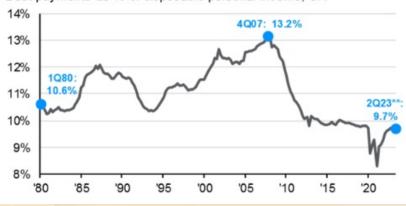


Interest rate coverage ratio EBIT/interest expense on debt, monthly, LTM, 1998-present



#### Household debt service ratio

Debt payments as % of disposable personal income, SA



Sun Life

JP Morgan

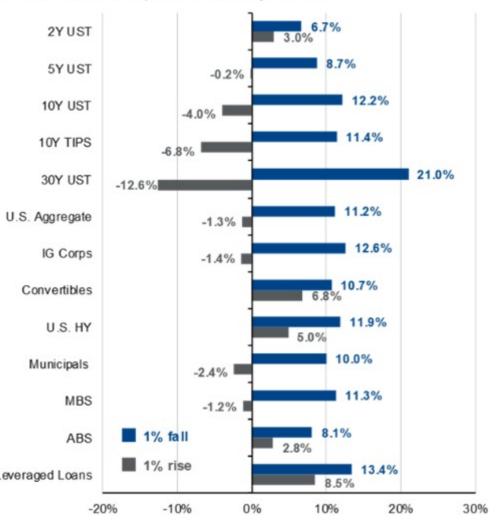
Update
Peak
Rates
and
Bond
Prices

Market

	Yi	eld	Return			Correlation to S&P 500	
U.S. Treasuries	8/31/2023	12/31/2022	2023 YTD	Avg. Maturity	Correlation to 10-year		
2-Year	4.85%	4.41%	1.21%	2 years	0.73	-0.15	
5-Year	4.23%	3.99%	0.69%	5	0.93	-0.13	
10-Year	4.09%	3.88%	0.03%	10	1.00	-0.13	
10-Year TIPS*	1.84%	1.53%	0.08%	10	0.78	0.31	
30-Year	4.20%	3.97%	-2.25%	30	0.93	-0.17	
Sector							
U.S. Aggregate	4.97%	4.68%	1.37%	8.5	0.86	0.22	
IG Corps	5.61%	5.42%	2.76%	10.8	0.54	0.47	
Convertibles	8.37%	7.58%	9.04%		-0.13	0.87	
U.S. HY	8.41%	8.96%	7.13%	5.0	-0.09	0.74	
Municipals	3.79%	3.55%	1.59%	13.1	0.54	0.22	
MBS	5.02%	4.71%	0.95%	8.0	0.78	0.15	
ABS	6.10%	5.89%	3.67%	3.3	0.20	0.02	
Leveraged Loans	10.94%	11.41%	9.16%	2.4	-0.34	0.60	

#### Impact of a 1% rise or fall in interest rates

Total return, assumes a parallel shift in the yield curve





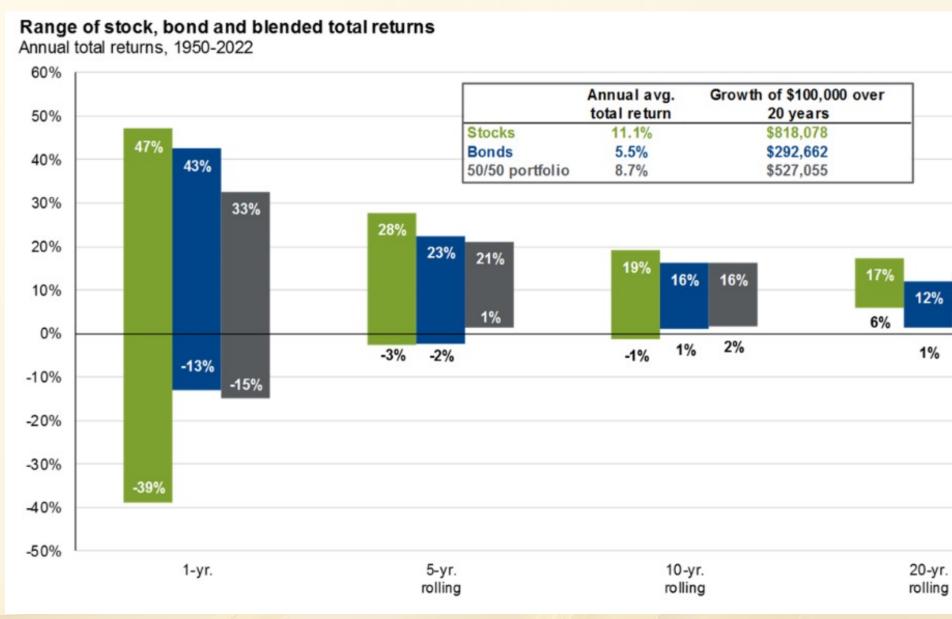
JP Morgan

### **Return Quilt – Consistency versus Potential**

																2008 -	2022
2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	YTD	Ann.	Vol.
Fixed Income	EM Equity	REITS	RETS	REITS	Sm all Cap	REITS	RETS	Sm all Cap	BM Equity	Cash	Large Cap	Sm all Cap	RETS	Comdty.	Large Cap	Large Cap	RBTs
5.2%	79.0%	27.9%	8.3%	19.7%	38.8%	28.0%	2.8%	21.3%	37.8%	1.8%	31.5%	20.0%	41.3%	16.1%	18.7%	8.8%	23.4%
Cash	High	Sm all	Fixed	High	Large	Large	Large	High	DM	Fixed	RBTs	EM	Large	Cash	DM	Sm all	Sm all
	Yield	Cap	Income	Yield	Cap	Cap	Cap	Yield	Equity	Incom e		Equity	Cap		Equity	Cap	Cap
1.8%	59.4% DM	26.9% EM	7.8%	19.6%	32.4%	13.7%	1.4%	14.3%	25.6%	0.0%	28.7%	18.7%	28.7%	1.5%	11.3%	7.2%	23.2%
Asset Alloc.	Equity	Equity	High Yield	EM Equity	DM Equity	Fixed Income	Fixed Incom e	Large Cap	Large Cap	REITS	Small Cap	Large Cap	Com dty.	High Yield	Sm all Cap	RETS	EM Equity
-25 4%	32.5%	19.2%	3.1%	18.6%	23.3%	6.0%	0.5%	12.0%	21.8%	-4.0%	25.5%	18.4%	27.1%	-12.7%	9.0%	6.6%	23.0%
High	REITS	Com dty.	Large	DM	Asset	Asset	Cash	Com dty.	Sm all	High	DM	Asset	Sm all	Fixed	Asset	Asset	Comdty.
Yield -26.9%	28.0%	16.8%	Cap 2.1%	Equity 17.9%	Alles. 14.9%	Allec. 5.2%	0.0%	11.8%	Cap 14.6%	Yield -4.1%	Equity 22.7%	Affoc. 10.6%	Cap 14.8%	Incom e -13.0%	Alloc. 8.3%	Alloc. 6.1%	20.2%
Sm all	Small	Large	2.178	Small	/ligh	Small	DM	EM	Asset	Large	Asset	DM	Asset	Asset	High	High	DM
Cap	Cap	Cap	Cash	Cap	Yield	Сар	Equity	Equity	Allos	Cap	Alloc.	Equity	Alloc.	Alloc.	Yield	Yield	Equity
-33.8%	27.2%	15.1%	0.1%	16.3%	7.3%	4.9%	-0.4%	11.6%	14.6%	-4.4%	19.5%	8.3%	13.5%	-13.9%	6.7%	5.4%	20.0%
Com dty.	Large	High	Asset	Large	RETs	Cash	Asset	RETS	High	Asset	EM	Fixed	DM	DM	BM	Fixed	Large
-35.6%	Cap 26.5%	Yield 14.8%	Allec.	Cap 16.0%	2.9%	0.0%	Alec.	8.6%	Yield 10.4%	Alfoc. -5.8%	Equity 18.9%	Incom e 7.5%	Equity 11.8%	Equity -14.0%	Equity 4.9%	Incom e 2.7%	Cap 17.7%
Large	Asset	Asset	Sm all	Asset		High	High	Asset		Sm all	High	High	High	Large		DM	High
Cap	Alloc.	Allec.	Сар	Allec.	Cash	Yield	Yield	Altoc.	RETs	Cap	Yield	Yield	Yield	Сар	Cash	Equity	Yield
-37.0%	25.0%	13.3%	-4.2%	12.2%	0.0%	0.0%	-2.7%	8.3%	8.7%	-11.0%	12.6%	7.0%	1.0%	-18.1%	3.2%	2.3%	13.0%
REITS	Comdty.	DM Equity	DM Equity	Fixed Income	Fixed Income	EM Equity	Sm all Cap	Fixed Income	Fixed Incom e	Com dty.	Fixed Income	Cash	Cash	EM Equity	RETs	EM Equity	Asset Alloc.
-37.7%	18.9%	8.2%	-11.7%	4.2%	-2.0%	-1.8%	-4.4%	2.6%	3.5%	-11.2%	8.7%	0.5%	0.0%	-19.7%	1.5%	1.0%	12.4%
DM	Fixed	Fixed	Com dty.	Cash	EM	DM	EM	DM	Com dty.	DM	Comdtu	Com dty.	Fixed	Small	Fixed	Cash	Fixed
Equity	Incom e	Incom e			Equity	Equity	Equity	Equity		Equity	Com dty.		Incom e	Сар	Incom e		Income
-43.1%	5.9%	6.5%	-13.3%	0.1%	-2.3%	-4.5%	-14.6%	1.5%	1.7%	-13.4%	7.7%	-3.1%	-1.5%	-20.4%	1.4%	0.6%	4.2%
EM Equity	Cash	Cash	BM Equity	Comdty.	Com dty.	Comdty.	Com dty.	Cash	Cash	BM Equity	Cash	REITs	EM Equity	REITS	Comdty.	Com dty.	Cash
-53.2%	0.1%	0.1%	-18.2%	-1.1%	-9.5%	-17.0%	-24.7%	0.3%	0.8%	-14.2%	2.2%	-5.1%	-2.2%	-24.9%	-2.8%	-2.6%	0.4%

Market Update

#### Asset Classes as Building Blocks for Portfolios



JP Morgan



14%

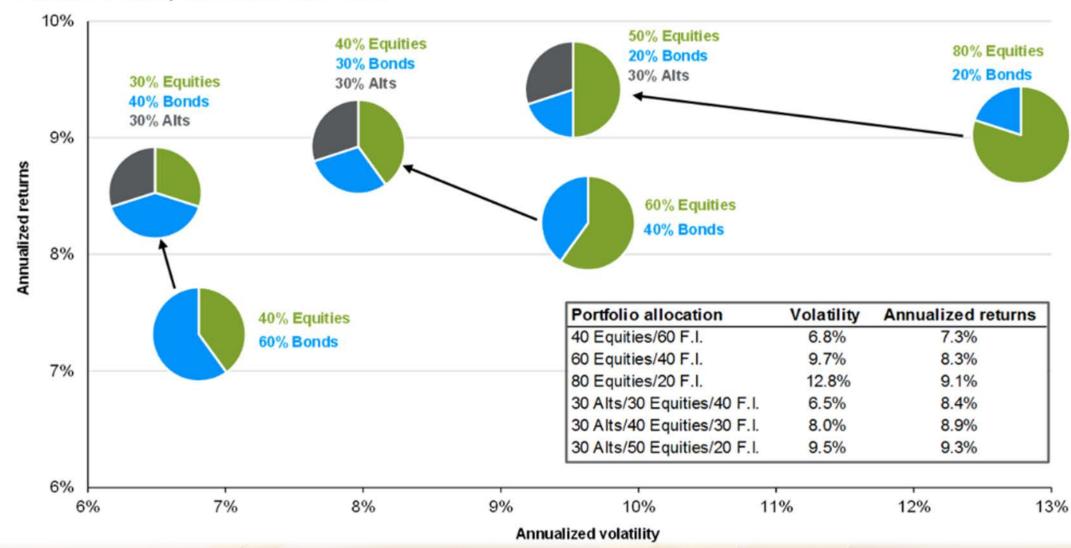
5%

### The Benefits of Diversification



Alternatives and portfolio risk/return

Annualized volatility and returns, 1989 - 2022



#### Market Update

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SUN LIFE PROSPERITY
WORLD INCOME FUND



### **Dino Macasaet**

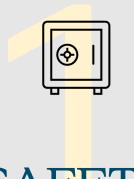
Strategic Development, Marketing & Training Head Sun Life Asset Management Company, Inc. (SLAMCI)



# Sun Life Prosperity World Income Fund Global Investing, Regular Payouts



### SLAMCI THREE (3) OBJECTIVES OF EVERY INVESTOR



### SAFETY

To keep your money safe and secure, these are low-risk, low return investments that are either capital secured or short term and may offer liquidity



### INCOME

Investments to generate a steady source of passive/ fixed income via products with potential regular payouts in the form of interest coupons, dividends. **GROWTH** 

Investments to grow wealth via capital gain or capital appreciation, long-term, higher risk higher return instruments

### SLAMCI THREE (3) OBJECTIVES OF EVERY INVESTOR



## SAFETY

- Money Market Funds
- Time Deposit
- Savings Account
- T-bills, Gov't bonds, Treasuries
- Digital banks high yield savings

## INCOME

- Direct Bonds
- Preferred/ common shares with dividend payout
- Income payout funds
- Rental income from property

GROWTH

- Equity Funds, Balanced Funds
- ETFs
- Direct Stocks
- Land Value appreciation from real estate



### SUN LIFE PROSPERITY FUNDS TIMELINE 2000-2020



### SUN LIFE PROSPERITY WORLD INCOME FUND

Global Investing, Regular Payouts

#### <u>WHAT</u> is The Sun Life Prosperity World Income Fund?



The Fund will be investing 90% of its net assets in One Target Fund

Global Multi-Asset



BlackRock® DHI Fund, a tactical fund of global bonds / equities

#### **Income-Paying Fund**

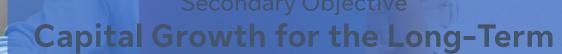


Aims to pay-out regular income (cash) on a monthly basis

Scheduled to start on December 2023

#### Primary Objective Non-guaranteed monthly income





#### <u>WHY</u> Invest in The Sun Life Prosperity World Income Fund?

#### Payout of Monthly Cash Income



- $\checkmark$  Credited to your bank account
- ✓ Target Annual Dividend Yield:4.5-5.5% net
- ✓ First payout will be in December 2023 (accumulated/accrued)

Potential Capital Growth via the Global Markets



 ✓ The Fund also aims to generate capital growth on your principal by investing globally in the full range of assets, including equities, bonds, etc.

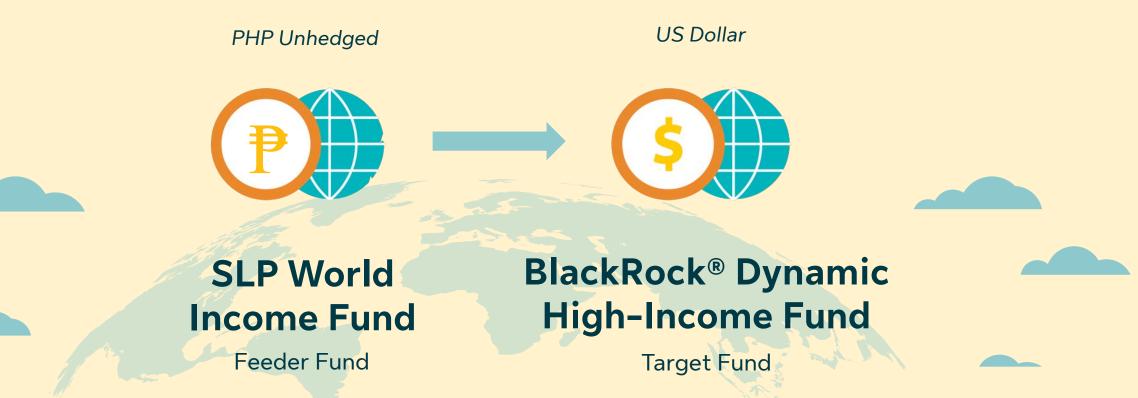
#### Invest Affordably using Philippine Pesos



 The Fund will accept subscriptions in Philippine pesos (PHP) for as low as P10,000 (initial) and P1,000 subsequent.

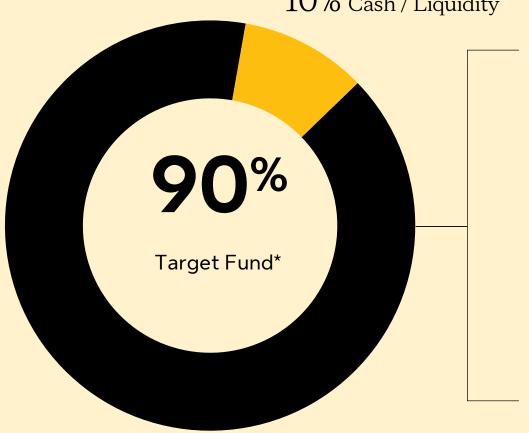
(Target Fund Minimum: \$100,000)

# In essence, this new Fund allows you to invest in the BlackRock<sup>®</sup> Dynamic High-Income Fund



World Income Fund is a *feeder fund*, and it will invest *at least 90% of its net assets* in its target fund, the *BlackRock® Dynamic High-Income Fund*. While target fund is dollar-denominated, World Income Fund accepts investments in Philippine Pesos.

#### **The Target Fund** shall invest in income-producing instruments



10% Cash / Liquidity

#### \*BlackRock<sup>®</sup> Dynamic High-Income Fund

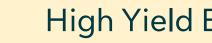


Cash & derivatives



||||×

**Equities & Preferred Shares**, Dividend-Paying Stocks, REITs, **Covered Calls** 



**High Yield Bonds** 

#### SUN LIFE PROSPERITY WORLD INCOME FUND

Global Investing, Regular Payouts

	Conservative	Moderate	Balanced	Growth	Aggressive
dHd	<b>Peso Starter Fund</b> (formerly Money Market Fund)	GS Fund Bond Fund	Balanced Fund Achiever Fund 2028 Achiever Fund 2038 Achiever Fund 2048	World Income Fund	Index Fund Equity Fund WEIF Fund
USD	Dollar Starter Fund	Dollar Abundance Fund	Dollar Wellspring Fund	Dollar Advantage Fund	World Voyager Fund

SHORT-TERM MODEST POTENTIAL RETURNS LOW RISK LONG-TERM HIGHER POTENTIAL RETURNS HIGH RISK

#### FUND PROPOSITION

#### SUN LIFE PROSPERITY WORLD INCOME FUND

Fund Features	Description
Investment Objective	Potentially provide regular income streams and generate long-term capital growth by investing at least 90% of its net assets in a Target Fund which seeks to provide a high level of income by investing in a variety of assets including equities, fixed income, funds, cash, deposits, and money market instruments
Type of Fund	Global Multi-Asset Feeder Fund (Income-Paying)
Fund Structure	Unitized Mutual Fund
Currency	Philippine Peso (Unhedged*)
Income Distribution Frequency	Monthly; Commencing December 2023 [Actual Date May Vary] Income Target: 4.5-5.5% in PHP Terms
	BlackRock <sup>®</sup> DynamicHigh IncomeFund
Target Fund	Invests in global equities, fixed income, and other assets with focus on income
Sun Life	



\***Unhedged**: fully exposes the investor to currency fluctuations

#### FUND PROPOSITION

#### SUN LIFE PROSPERITY WORLD INCOME FUND

#### Growth-Oriented; Long-Term

Investor Profile Horizon	CONSERVATIVE	MODERATE	BALANCED	GROWTH	AGGRESSIVE
Fees	1.00% Total Manage 0.15% Transfer Age		ution		
Sales Loads Options	Front End or Back-F	End			
Net Asset Value Per Unit Applicability	Transaction Date +2	2 Business Days (	Same as World Equ	iity Index Feede	r Fund)
Redemption Settlement	Transaction Date +	6 Business Days			
<b>Dividend Settlement Mode</b>	Credit to Account (	Cash-Settled)			
Holding Period [Front End Sales Load Only]	30 Calendar Days 1% Early Redemptic	on Fee			

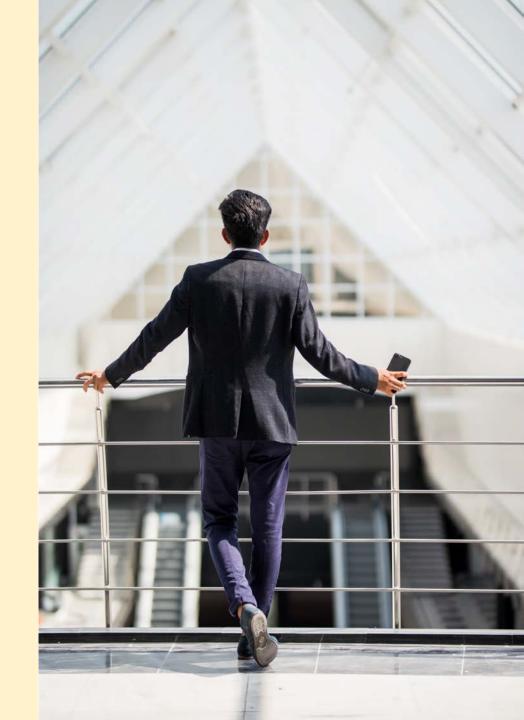
Inter Fund Privilege/Fund Switch Allowed



# <u>WHO</u> is this Fund for?

- Growth-oriented to aggressive investors who want to generate high income on their investment
- Investors who want to receive regular monthly cash payouts for their short-term needs (utility bills, shopping etc.)
- Investors who want to grow their capital for the longterm via the global markets, using their pesos





### SLAMCI THREE (3) OBJECTIVES OF EVERY INVESTOR



### SAFETY

Peso Starter Fund Dollar Starter Fund



### INCOME

World Income Fund

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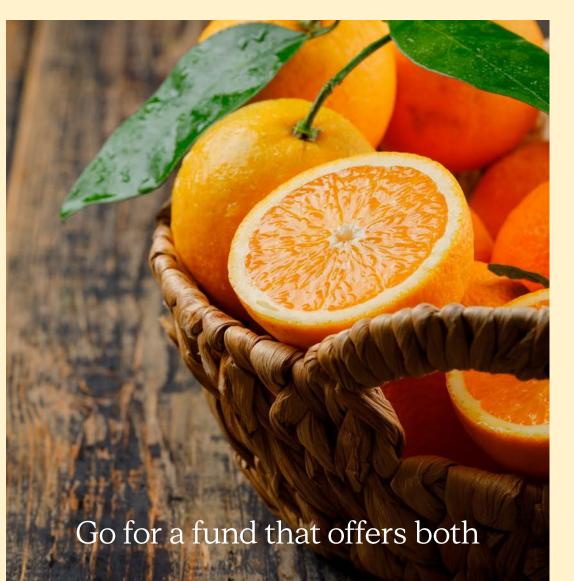
## GROWTH

Balanced, Index, Equity, Bond Achiever Funds WEIFF, Voyager, Advantage **World Income Fund** 

# **Investing Strategies**

Investing in funds that give out payouts is like having a basket collecting the fruits, at the same time waiting for the tree to grow





Investing for regular income

Investing for capital growth

# Income

Monthly Cash Payouts credited to your bank account

### 4.5 to 5.5%

Target Annual Dividend Payout Range

# Growth

Potential for long-term capital growth via the Global Markets

Payouts are not guaranteed. Actual results may vary.



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